

# Before we start....



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**line on mute**



Please use your  
**computer audio** as  
opposed to your  
phone



We love interaction!  
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or **raise a hand**

# OhioBuys

Connecting Buyers and Suppliers



## OhioBuys Upgrade: Sourcing Improvements

State Users

# Agenda

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01



**Process  
Overview**

02



**Changes to  
Preparing a  
Solicitation**

03



**Changes to  
Analyzing a  
Proposal**

04



**Conclusion**

# Learning Objectives

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After completing this course, you will be able to:



Explain the improvements the upgrade has brought to sourcing in OhioBuys



Use the new questionnaire features to create Mandatory, Technical, and/or Financial sourcing project questionnaires



Use the redesigned analyze and awarding functionality to award a sourcing project

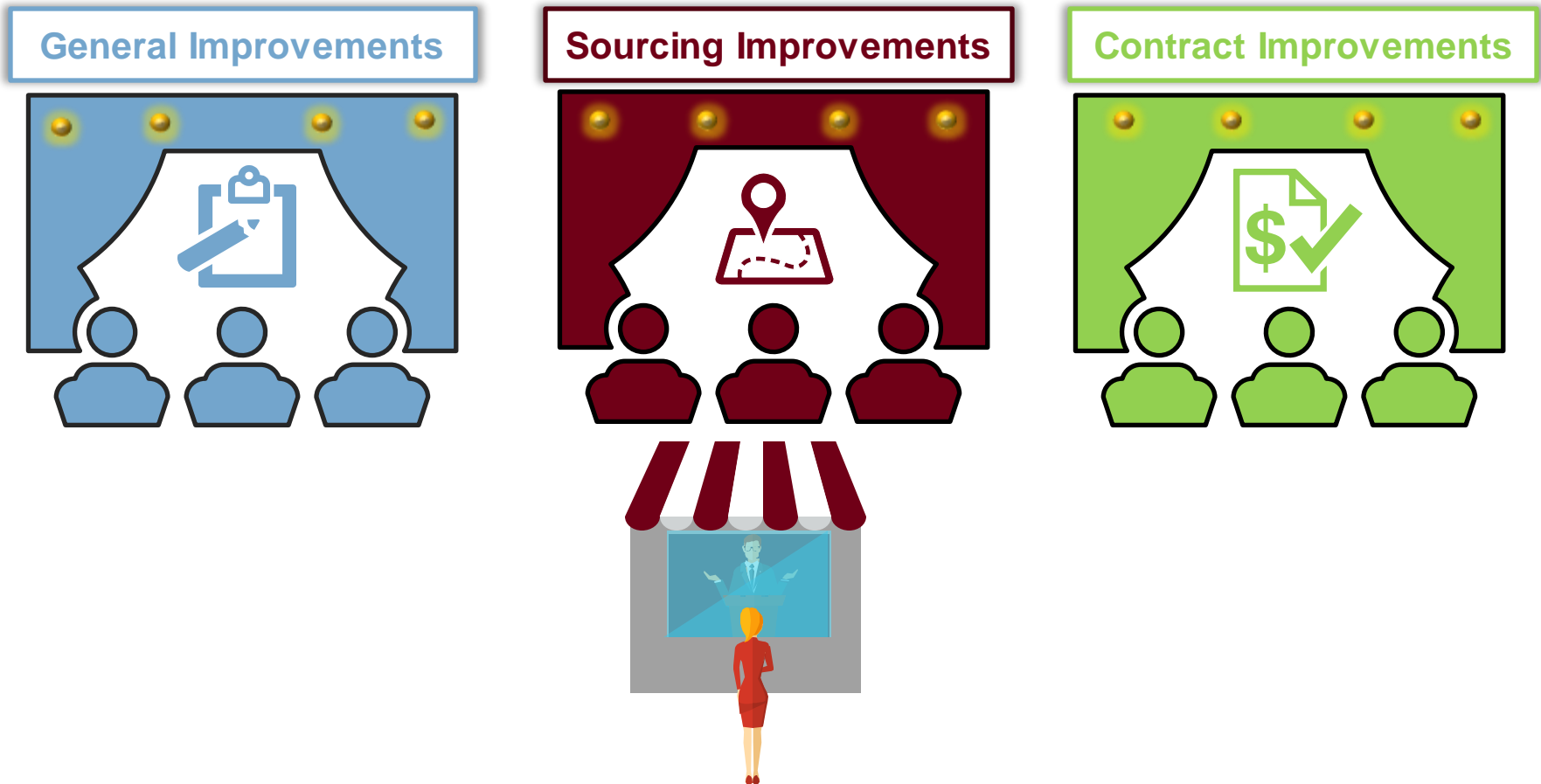
# Process Overview

- OhioBuys Upgrade Overview
- Process Overview
- Key Changes to Sourcing in OhioBuys



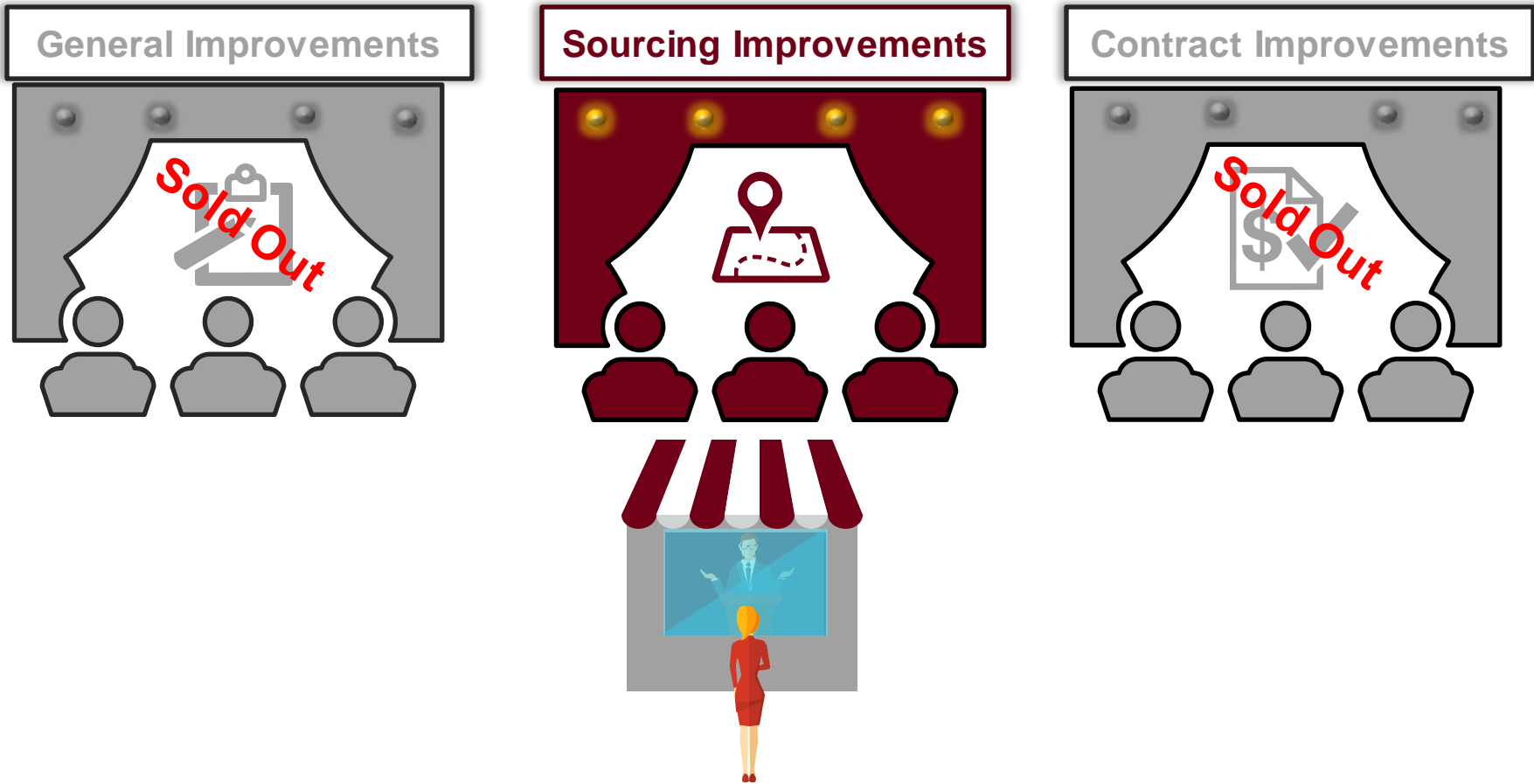
# OhioBuys Upgrade Overview

To prepare agency users for the OhioBuys upgrade, three feature presentations have been prepared that walk through the key improvements and changes associated with the upgrade:



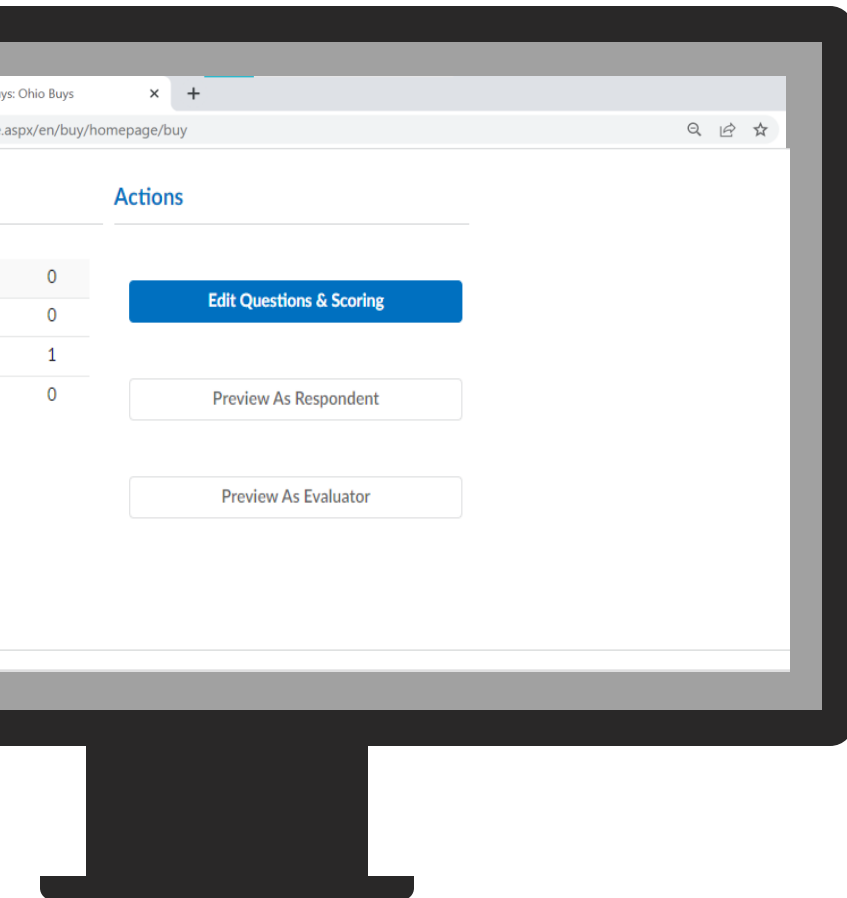
# OhioBuys Upgrade Overview: Sourcing Improvements

This presentation will cover the Sourcing Improvements associated with the OhioBuys upgrade.



# Process Overview

The OhioBuys Upgrade has resulted in improvements to the solicitation questionnaire process and the Analyze and Award tab.



## Enhanced Collaboration

The Notification Bell will alert users to any tasks or messages that need to be addressed straight into the solicitation allowing users to carry out the tasks assigned to them.



## Seamless Integration

The Questionnaire creation process has been improved to closely resemble what Suppliers will see, as well as facilitate the user's ability to edit within the questionnaire.

# Key Changes to Sourcing

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OhioBuys has created the following changes to the ways in which users will create, manage, and award solicitations:

## Sourcing Questionnaire

The sourcing questionnaire interface has been revamped to more closely resemble how they appear for Suppliers

## Analyze & Award

A redesigned Analyze & Award tab allows for more easily accessible information to assist with proposal evaluation

# Knowledge Check 1 – True or False

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The Notification Bell will alert users to new tasks and messages.

A True

B False

# Knowledge Check 1 – True or False

---

The Notification Bell will alert users to new tasks and messages.

A

True

The statement is true.

# Changes to Preparing a Solicitation

- Revamped Questionnaires
- Questionnaire Interface Demo



# Revamped Questionnaires

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## Sourcing Questionnaire Interface

- The Questionnaire interface within the Prepare Solicitation Tab has been completely overhauled to more closely resemble how Bidders and Suppliers will view the questionnaire when responding to the solicitation. The questionnaire builder has been updated with increased size and responsiveness.
- Entire sections can now be moved and/or deleted, while the question finder allows for you to quickly navigate to a specific question.



Demo

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# **USING THE NEW QUESTIONNAIRE INTERFACE WHEN CREATING A SOLICITATION**

# Knowledge Check 2 – True or False

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The upgrade is only changing the user interface for questionnaires in OhioBuys, and not making changes to what can be accomplished with questionnaires.

A True

B False

# Knowledge Check 2 – True or False

---

The upgrade is only changing the user interface for questionnaires in OhioBuys, and not making changes to what can be accomplished with questionnaires.

A True

The statement is true.

# Changes to Analyzing and Awarding a Proposal

- Evaluating Proposals
- Award a Proposal Demo



# Evaluating Proposals

OhioBuys: Ohio Buys

ment.ohio.gov/page.aspx/en/buy/homepage/buy

Save & Close Save

Vision Laptops (Under Evaluation)

4 Total Proposals Submitted 12 Supplier(s) Who Haven't Logged In Yet 0 Supplier(s) Who Declined Participation

Download selected proposals Compare Quotes by Item

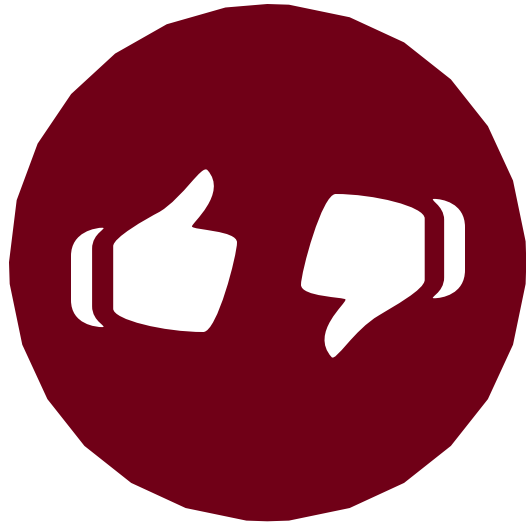
Proposal	Status	Documents	Proposal Progress	Submitted (UTC-5)	Total	Decision	MBDD Status	Debarment End Date	Agencies Debarred By
<a href="#">Proposal #1: SRC100000006476</a>	Submitted	2	100%	2/10/2023 11:11:41 AM	7,374,000 USD		MBE		
<a href="#">Proposal #1</a>	Submitted	1	100%	2/8/2023 2:50:34 PM	8,046,000 USD		• Edge • MBE		
<a href="#">Proposal #1</a>	Submitted		100%	2/8/2023 1:35:10 PM	8,046,000 USD		• Edge • MBE		
<a href="#">Proposal #1</a>	Submitted	1	100%	2/8/2023 9:25:18 AM	8,046,000 USD		MBE		

The Analyze & Award tab has been greatly improved to more clearly display information used in the evaluation process.

Within the Proposal section, there is information telling a user the suppliers' MBDD status, if there are any agencies that have debarred one of the suppliers, suppliers who declined to participate, etc.

# Award Scenarios

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Users will now be able to more quickly run automatic award scenarios based on price, overall score, or the best prices for individual line items. Should one of these scenarios fail, users can make the award manually.

Demo

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# **AWARDING A PROPOSAL**

# Knowledge Check 3 – Multiple Choice

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Which of the following information is **not** visible on the Proposals section of the Analyze & Award tab?

A Award Justification

B MBDD Status

C Debarment Status

D Bid Totals

# Knowledge Check 3 – Multiple Choice

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Which of the following information is **not** visible on the Proposals section of the Analyze & Award tab?

A Award Justification

Option A is correct. The Award Justification is visible in the Award Justification section of the Analyze & Award tab.

# Conclusion

- Key Takeaways
- Course Summary



# Key Takeaways

Now that you are familiar with the key improvements the OhioBuys upgrade provides to the Sourcing module, take a moment to note the following key takeaways:

## 1 Overview



The OhioBuys Upgrade includes various Sourcing Improvements that improve the functionalities that you are familiar with within OhioBuys.

## 2 Questionnaires



Questionnaires now more closely resemble Supplier view within the system and entire sections can now be moved/edited.

## 3 Analyze & Award



The Analyze & Award module has been redesigned to make pertinent information more accessible when evaluating Supplier responses.

# Course Summary

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You should now be able to:



Explain the improvements the upgrade has brought to sourcing in OhioBuys



Use the new questionnaire features to create Mandatory, Technical, and/or Financial sourcing project questionnaires



Use the redesigned analyze and awarding functionality to award a sourcing project

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**If you have any questions, please email  
[OBM.SharedServices@OBM.ohio.gov](mailto:OBM.SharedServices@OBM.ohio.gov) or call  
**1-877-644-6771****